21 CHRLLENGES

IN UNDERGROUND UTILITY VAULTS AND MANHOLES

Presented by Dan Parker, CEO & Founder, C.I.Agent Solutions



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Why Are There Challenges?



Environmental Regulations



Company Hierarchy & Decision Making Process



True Costs (ALL Costs)



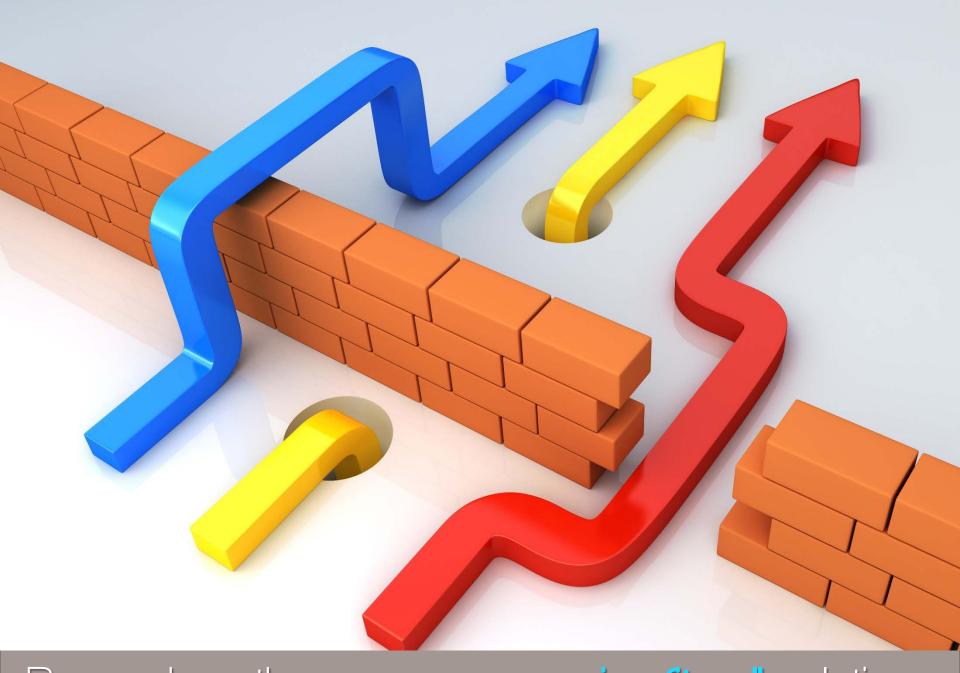


why don't utilities want to talk about their challenges?





Would this help?



Remember, there are no one size fits all solutions

We WANT to help. TALK to us.



LET'S LERRN TOGETHER

TRUE OR FRLSE?

There are an estimated

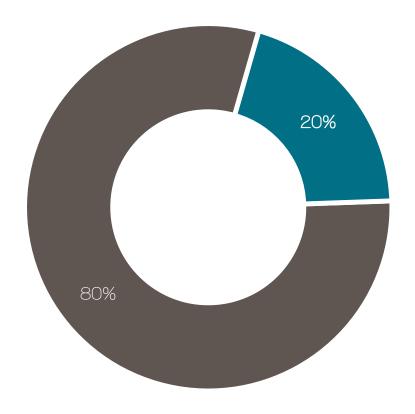
underground manholes

..... per *every*

underground utility **vault**

Underground Networks

ManholesVaults



Maintenance & Inspection Schedules (WHRT WE THINK WE KNOW)

Jtility Vaults

underground room providing access to energized equipment, such as transformers or switchgear

Manholes

the start and end point of a run of cables through ducts or troughs

year

one time per year, every

years

Maintenance & Inspection Schedules (WHRT WE THINK WE KNOW)

25%

of *scheduled* inspections are delayed by an unforeseen *deterrent*

Source: Dan Parker's research and math estimates

Most Common Maintenance Issues

(WHAT WE THINK WE KNOW)

1. Deterioration

- Age of infrastructure
- Outdated
- Out of sight, out of mind

terioration/Agir

2. Water

- Chronic water intrusion can overwhelm pump
- Water flow brings debris, oil & sheen, and other pollutants from the surface

3. Debris

 Sediments adsorb/ carry hydrophobic toxins

4. Oil/Sheen



- From street runoff
- From leaking equipment in the vault

Options for Dewatering Vaults & Manholes

(RISKS & TRADEOFFS)



Do nothing

- Bad for environment
- Negative public perception
- Risk heavy regulatory penalties and FINES



llegally discharge

- Negative public perception
- Risk heavy regulatory penalties and FINES



- Expensive to pump and process Vacuum wastewater
 - Time consuming
 - Wasted productivity



- Correct system components must be present to avoid pumping pumping contaminants into storm drain Automated
 - Risk of pump failure
 - Regular inspections/ maintenance required



- Positive public perception
- Reduces nonproductive time of routine maintenance
- Lower overhead & operation costs



QUESTION:
Where there is

energized
equipment, should
there also be a

for wastewater?

ANSWER:

Yes!

QUESTION:

pump

And WHY is that?



Source: New York Post article "Underground transformer fire forces evacuations"; Jan. 6, 2014

There are two main reasons that sump pumps might fail: debris and debris and incorrect applications

Deron B. Oberkorn

Product Development Manager Zoeller Pumps

DEBRIS & SEDIMENT

- Typical sump pumps can process spherical solids sized ½" to ¾" or smaller
 - About the size of a marble
 - Anything larger or elongated will clog the pump
- Items that typically clog/burn up pumps
 - Sand
 - Gravel
 - Cleaning wipes
 - Trash







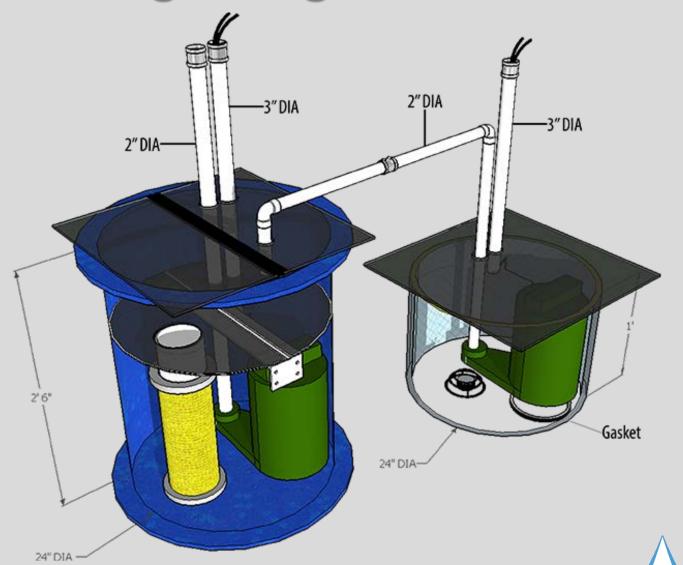
So ... HOW do you

overcome these challenges?



LET'S WORK TOGETHER

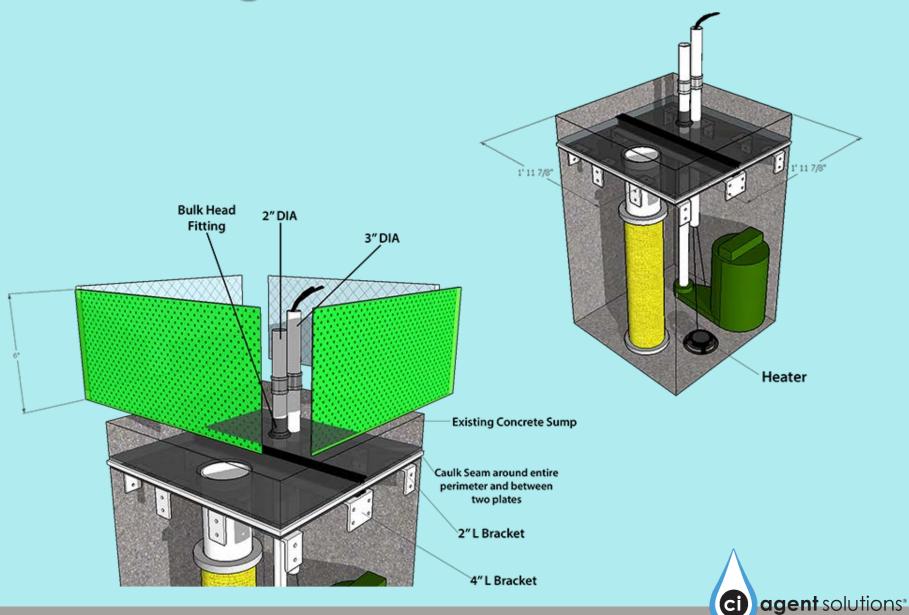
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Aging Infrastructure Solutions:

Deteriorating concrete vaults

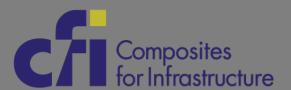




Aging Infrastructure Solutions: In Place Replacement (IPR) from newbasis

- Advanced Composites Solution for concrete vaults at end-of-design life
 - Advanced materials applied to the inside of a failing vault
 - Renews and extends life longer than original design life
 - Sustainable
 - Does not impair the use of the vault -3/8" thick
 - Less than 50% the cost of alternatives





Aging Infrastructure Solutions: In Place Replacement (IPR) from newbasis













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